EXECUTIVE EDUCATION
EXECUTIVE MBA
LILLE – PARIS
16 MONTHS

Make an impact

2020
5 CAMPUSES WITH AN INTERNATIONAL OUTLOOK

Lille / Nice / Paris /

A UNIQUE AND INTERNATIONAL NETWORK

8,600 STUDENTS
+ 150 MBA GRADUATES PER YEAR
+ 90 NATIONALITIES ON CAMPUS
+ 46,000 ALUMNI IN 125 COUNTRIES
267 PARTNER UNIVERSITIES
3rd
MBA in France
(The Economist 2019 rankings)

TOP 3
Master in Finance Worldwide
(Financial Times 2018 ranking)

32th
MBA Worldwide
(The Economist 2019 ranking)

15th
Best Business School in Europe
(Financial Times 2019 ranking)

9th
Global MBA Worldwide for return on investment
(QS Global MBA 2019 ranking)

COMMITTED AND INSPIRING PROFESSORS

184 PERMANENT FACULTY & RESEARCHERS
86% OF PROFESSORS HAVE INTERNATIONAL CAREERS
20% OF EDHEC’S BUDGET IS INVESTED ON RESEARCH
11 MILLION EUROS INVESTED IN PEDAGOGICAL INNOVATION OVER THE NEXT 2 YEARS

A TRULY GLOBAL BUSINESS EDUCATION

+ 100 EXCLUSIVE PARTNER COMPANIES
120 CORPORATE EVENTS ACROSS CAMPUSES PER YEAR
+100 BUSINESSES CREATED YEARLY BY EDHEC ALUMNI
2000 JOBS CREATED BY THE EDHEC BUSINESS INCUBATOR
EDHEC MAKES AN IMPACT

ON TALENT
EDHEC’s excellence in fostering talent can be measured as much by personalities nurtured as by skills learnt. For over 100 years, EDHEC cultivates independent thought, non-conformism and entrepreneurial spirit, helping to unleash potential.

ON CAREERS
The academic excellence of its programmes, the support of its Career Centre and the strength of its international alumni, partner and company networks make EDHEC a springboard to employment. Its success in getting managers and entrepreneurs ready for business is evident in the achievements of its graduates.

ON BUSINESSES
In an increasingly complex and competitive environment, successful businesses are those that know how to anticipate. In addition to underpinning its academic programmes, EDHEC’s research centres inspire and encourage innovation in fields as diverse as Finance, Business law, Ethics, Marketing and Management.

EDHEC – Where academic knowledge meets business experience.
Experience real-time transformation

“In the fast-moving world of business, we are continually faced with new challenges and opportunities. Our aim is to partner you in your personal development, at the same time sharing our specific values and convictions. Our learning environment is designed to boost your self-confidence, to help transform your career and develop your business. Look to the future and share our world!”

“Leaders must develop the vision and skills necessary to lead their organisations to success. With this programme, we offer you the opportunity to put your skills and leadership into practice. Our action learning approach will help you create value to your organization, create a positive impact on your business and anticipate key business challenges of the future.”

DENIS DAUCHY
EMBA PROGRAMME DIRECTOR
LILLE CAMPUS
PROFESSOR OF STRATEGY

PHILIPPE FOULQUIER
EMBA PROGRAMME DIRECTOR
PARIS CAMPUS
PROFESSOR OF FINANCE
EDHEC EXECUTIVE MBA

A TRANSFORMATIONAL EXPERIENCE

Our Executive MBA programme is designed for experienced managers, entrepreneurs and senior executives seeking to experience a professional transformation.

CONSOLIDATE YOUR EXECUTIVE-LEVEL SKILLS

Being a senior manager or entrepreneur requires a cross-functional perspective, reconciling strategic thought and practical experience. Because change is accelerating in the business world today, you need to consolidate and deepen your management skills.

SHARPEN YOUR GLOBAL OUTLOOK

The Executive MBA puts you in direct contact with the realities of globalisation. During the Global Business Trips, you sharpen your strategic sensitivity and business acumen. You learn how to anticipate the movements of emerging markets and to identify alternative management models.

INCREASE YOUR SELF-AWARENESS AND DEVELOP YOUR LEADERSHIP SKILLS

At EDHEC, ethics, responsibility and discussions – in short, the human dimension of business – take precedence over mere managerial techniques. It’s for this reason that our Executive MBA combines thorough academic study with intensive individualised coaching.
**FACILITATING LEARNING THROUGH INNOVATION**

To facilitate the acquisition and integration of skills, EDHEC has developed an interactive learning approach. It seamlessly combines:

- **Themed seminars** on management issues
- **Case studies** analysed in groups during team seminar and Global Business Trips
- Personal work that most notably includes the **Consulting Project**
- **E-learning modules** (marketing and accounting)
- **Collaborative community**
- **Face-to-face activities**

**INTERNATIONAL RANKINGS**

- **20th**
  - Executive MBA in the world
  - *(The Economist) 2018*
- **10th**
  - worldwide for Custom programmes
  - *(Financial Times Open & Custom 2019)*
- **3rd**
  - worldwide for learning new skills
  - *(Financial Times Open & Custom 2019)*

**PROGRAMME OVERVIEW**

- **Format:**
  - Part-Time, 2 options available

  **WEEKEND FORMAT** - LILLE
  - Friday - Saturday
  - Twice a month
  - Length: 16 months

  **WEEKDAY FORMAT** - PARIS
  - Wednesday - Saturday
  - Once a month
  - Length: 16 months

- **Intakes:**
  - March or September

- **Fees:**
  - €43,000 excl. VAT

**EXECUTIVE MBA DEGREE**

- **MASTER OF BUSINESS ADMINISTRATION**
- **GRADE MASTER** recognised by the French Ministry of Higher Education
- **TRIPLE ACCREDITATION:**
  - AMBA
  - AACSB
  - EQUIS
PARTICIPANTS PROFILE
A COLLABORATIVE LEARNING COMMUNITY

Our Executive MBA’s strength lies in the diversity of its participants. The range of professional backgrounds, industries, positions and professional experience among our participants makes a highly concrete contribution to their personal and team development. Every class is unique, creating a privileged forum for networking and exchanging with other business leaders.

**CLASS OF 2019/2021**

- **38.8** average age
- **27.7%** international
- **54%** PARIS campus
- **43%** women
- **+810** MBA alumni
- **46%** LILLE campus
"THE GROUP OF EXECUTIVE MBA STUDENTS WITH WHOM I HAD THE PLEASURE OF LEARNING WAS EXCELLENT, with people coming from all different types of industries and company sizes. This mix of backgrounds helped me to think of things that I had never thought of before – of new and innovative ways to approach a problem or challenge. I feel like I have a better visibility now – I see the bigger picture and I am better prepared to act."

Karine SENCE-CABY
CEO, ADFINITAS

"I CHOSE EDHEC BECAUSE I WANTED A TRULY INTERACTIVE MBA EXPERIENCE and I wanted to have close ties with my fellow classmates. I liked the fact that students were encouraged to exchange ideas and that there was a free-flow of knowledge."

Cedric TAEELMAN
Head of Operations, SAGREX (HC Benelux)
GLOBAL BUSINESS TRIPS
BRINGING YOU THE CUTTING EDGE OF BUSINESS

EDHEC Executive MBA offers you unique and stimulating international learning experiences. They provide first-hand insights into some of the world’s most rapidly evolving economies and emerging markets.

◆ DISCOVERING NEW BUSINESS MODELS
The business world is now global. Companies have to deal with both local and international competition, from developed as well as emerging economies. The Executive MBA curriculum offers two Global Business Trips to give you hands-on experience of another culture, economy and competitive context.

◆ SHARING EXPERIENCE WITH LOCAL EXECUTIVES
You attend a series of lectures on the political and economic environment in the country, together with an overview of the country’s history and culture. This theoretical foundation is complemented by company visits where you get to see first-hand how businesses are adapting to the challenges and opportunities created by our globalised economy. The programme encourages discussions and exchanges of points of view. It makes it possible for you to develop strategic insights and to acquire new modes of managerial thought.
**DEVELOPING STRATEGIC THINKING**

The *Global Business Report* is a teamwork exercise realised after each business trip. It aims at enhancing your ability to ‘think strategically’ by integrating company-wide issues and critical thinking. It offers a great opportunity to train yourselves in business modelling and in the right expression of a business model.

**ADDRESSING BUSINESS ISSUES ON A GLOBAL SCALE**

You will be immersed in an international environment throughout the duration of the programme. You will be working on case studies tackling global issues. Core course module such as ‘Economy and Global Environment’ and modules like ‘Doing Business in Europe’ will help you understand the realities of doing business in a global environment.

**DOING BUSINESS IN EUROPE**

A 2-day seminar (including one day in Brussels) to understand the functioning of European institutions and the impact on business management of the Northern European ecosystem.
INDIVIDUAL CONSULTING PROJECT
BRINGING THEORY TO PRACTICE

The Consulting Project incorporates all elements of the programme’s modules and learning input.

HANDS-ON, EXPERIENTIAL LEARNING
During the programme, you have to apply what you have learned to a Consulting Project, a real-world project for a major company, an Action Project created in partnership with your current employer or an entrepreneurial project. The objective is both to take a long-term view – the strategy of the company – and to operate in the immediate future, as well as to demonstrate a keen sense of reality and transform this into action.

EXAMPLES OF CONSULTING PROJECTS
• Evolution of an IT Service Organisation in the Cloud Era
• Roadmap for Expanding Activity Across Europe
• An Innovative Social Microfinance Organisation
• Market Extension Project in the Digital Finishing Field
• Think Beyond Traditional Procurement
• Market Intelligence Initiatives Competition and Market View
• Business Plan for a New Venture
• From Being a Cost Centre to Becoming a Business Partner

A POSITIVE IMPACT ON BUSINESS
You can select the project of your choice, with coaching support provided by an expert member of the faculty. The Consulting Project is presented to a company manager and an EDHEC professor who assess the clarity and strength of the strategic diagnosis, as well as the relevance of the planned strategy.

COMPANIES WHICH HAVE RECENTLY COLLABORATED WITH EDHEC EMBA

[Company logos]

[Images]
“THE CONSULTING PROJECT GAVE ME THE CHANCE TO DEAL WITH A CHALLENGE FACING MY COMPANY. I had to suggest a realignment of the strategy in the business unit I manage. Without the analytical frameworks that we acquired during the EMBA programme, I could not have taken my thinking so far and would not have had the same degree of confidence and autonomy.”

Michael JAINE
Sales Director, SOFINCO

“WITH ITS WELL BALANCED PART-TIME SCHEDULE, EXCEPTIONAL LOCATION IN PARIS - THE VIBRANT HEART OF THE EUROPE, with its unique scholarship policy, international participants and two business trips to the USA and Asia, EDHEC Executive MBA was the perfect choice for me. It provided me with all necessary tools to make the next step in my company development.”

Dr. Vera STEINER
Operations Director, GAHSC, Austria
INTENSIVE COACHING SUPPORT
The EMBA programme offers you individual, one-to-one coaching sessions to help you clarify and reach your goals.

The aim is not only to enhance your capacity to make decisions, but also to provide you with the opportunity to reflect on your individual professional development plan. It can also help you start a new venture or achieve promotion within your organisation.

TEAM WORKSHOPS
Several workshops allow you to develop your resilience and review your leadership skills such as speaking in public, conducting an efficient oral presentation, leading complex negotiations, and working in teams.
CAREER REVIEW PROGRAMME
Whether you want to advance in your current position or aspire to make a change, the Career Review programme will give you the strategic tools you need to achieve your goals:
• Review your career
• Build on your professional achievements
• Create your own compass

“BE A LEADER OF YOURSELF SO YOU CAN BECOME A LEADER OF OTHERS. Be aware of your personal success strategies, so you can anchor them. It’s a wonderful advantage for you, as an individual going through a transformation process and as an executive who’ll have to lead a company through change.”

Sophie FAVRESSE
Coach, Head of the EMBA Career Review Programme

“I WAS SET TO FIND A STRONG, AND HIGHLY RANKED EMBA PROGRAMME THAT OFFERS A GLOBAL PERSPECTIVE FROM A DIFFERENT VANTAGE POINT. The experience had to be holistic in an engaging and challenging setting surrounded by top talents; and EDHEC EMBA was just that. EDHEC offered a fast-track programme in Paris at a fraction of the cost when compared to similarly ranked US business schools with a convenient schedule and extremely supportive faculty and staff. The experience continues to be very stimulating, allowing me to bring a broader perspective into my social and professional circles.”

Zahid FADLI
Manager Corp. Systems Engineering, EMC

20% of the programme is dedicated to leadership & professional development
**YOUR LEARNING JOURNEY**

**A BALANCED PROGRAMME**
Compatible with your workload

Our Executive MBA has been designed to provide you with all the concrete knowledge of business and develop your leadership skills.

### SEMESTER 1:

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#### INTEGRATION SEMINAR

- **BUSINESS TRIP 1**

#### FUNDAMENTAL COURSES

These courses are designed to refresh, consolidate and develop your management skills. Each Campus offers the same courses.

**• ECONOMY & FINANCE**
- Financial Accounting,
- Managerial Accounting,
- Corporate Finance

**• STRATEGY & GLOBAL BUSINESS**
- Strategic Analysis,
- Strategic Options & Management,
- Doing Business in Europe (Brussels),
- Economy & Global Business

**• LEADERSHIP & ORGANISATIONS**
- Orientation Seminar,
- Leadership, Management & Career,
- Decision-making,
- Business Ethics

**• MARKETING**
- Marketing Management,
- Strategic Marketing

**• OPERATIONS**
- Operations & Supply Chain Management,
- Legal Risks Management

#### CUTTING-EDGE ELECTIVES*

The elective courses are designed to develop your expertise in a specific business area or to go more deeply into some of the topics covered in the core courses. You can choose 6 electives* among a varied portfolio. Examples of electives include:

- **Innovation & Design Thinking**
- **From Vision to Empowerment**
- **Decision Making Management**
- **Connected Commerce**
- **Criminal Risks Management**
- **IoT, Big Data, AI, Block Chain: Recognising capabilities of emerging technologies and new business challenges**
- **Organisational Renewal: Embracing Digitalisation**
- **Entrepreneurship and Innovation**
- **Management and Performance**
- **Top Priorities of In-House Counsel** (in French)
- **Financial Markets**
- **Luxury Brand Management**
- **Family Business Management**
- **Negotiating Skills**
- **Machine Learning & Big Data**
INDIVIDUAL CONSULTING PROJECT
A real-world project for a major company, an action-project created in partnership with your current employer or an entrepreneurial project.

LEADERSHIP DEVELOPMENT & CAREER REVIEW PROGRAMME
- Orientation seminar: a combination of presentations, workshops and group teamwork.
- 5 coaching sessions dedicated to your leadership development.
- Career Review Programme: Leadership and Professional Development workshops, Decision Making, Personal Branding, professional networking events

GLOBAL BUSINESS TRIPS
2 one-week trips in one of the world’s most rapidly developing economies.

Examples of destinations:
Hanoi, Ho Chi Minh City, Kuala Lumpur, San Francisco, Seattle, Seoul, Shanghai...

OPEN MIND CONFERENCES BY CEOs AND SENIOR EXECUTIVES
Those conferences are dedicated to Executive participants and alumni. They are organised throughout the year in Lille and Paris. Speakers share their experiences, giving key insights about their careers, advices about their area of expertise and opinions on the current business context.

* Electives are delivered in Lille or Paris and should not exceed 105 hours in total.
FACULTY

A BALANCE OF ACTIONNABLE KNOWLEDGE AND PROFESSIONAL INSIGHTS

The teaching faculty of the EDHEC Executive MBA are professors and researchers from EDHEC Business School whose expertise is frequently published and cited in French and international publications. The programme is enriched by the contribution of visiting faculty who come from leading international business schools and companies across the world.

MARIE-CÉCILE CERVELLON
BRAND MANAGEMENT
PhD in MARKETING
FRANCE

PHILIPPE FOULQUIER
CORPORATE FINANCE
PhD in ECONOMICS
FRANCE

JULIA MILNER
LEADERSHIP
PhD in MANAGEMENT
GERMANY

CHRISTOPHE COLLARD
INTERNATIONAL BUSINESS LAW
PhD in PRIVATE LAW
FRANCE

CLARE GATELY
ENTREPRENEURSHIP & INNOVATION
PhD in TECHNOLOGY
ENTREPRENEURSHIP
IRELAND

BERTRAND MONNET
CRIMINAL RISKS MANAGEMENT
PhD (ABD)
FRANCE

DENIS DAUCHY
STRATEGIC ANALYSIS
PhD in MANAGEMENT
FRANCE

CLAIRE GREVET
FINANCIAL ACCOUNTING
MBA
FRANCE

JEAN-LOUIS RAYNAUD
MANAGEMENT
MA IN MARKETING
FRANCE

DENIS DAVY
BUSINESS COMMUNICATION
ASSOCIATE PROFESSOR
UNITED KINGDOM

LAURA HADAD
MARKETING
PhD in MANAGEMENT
FRANCE

MICHEL PHILIPPART
SUPPLY STRATEGY
DBA
FRANCE

SYLVIE DEFFAYET
LEADERSHIP & MANAGEMENT
PhD in HR MANAGEMENT
FRANCE

RANIA LABAKY
FAMILY BUSINESS
PhD in MANAGEMENT SCIENCES
LEBANON

CAMILLE PRADIES
MANAGEMENT
PhD in ORGANIZATIONAL BEHAVIOR
FRANCE

EMMANUELLE DEGLAIRE
TAX LAW
PhD IN LAW
FRANCE

ERIC LABBÉ
OPERATION MANAGEMENT & PROCESS
PhD in MANAGEMENT
FRANCE

BILLY SALHA
DIGITAL MARKETING
PhD IN MANAGEMENT
FRANCE

PIERRE D’HUY
INNOVATION & DESIGN THINKING
MBA
FRANCE

DAVID LANGSTAFF
LEADERSHIP,
FORMER CEO OF VERIDIAN
MBA, HARVARD BUSINESS SCHOOL
USA

GEERT DEMUIJNCK
BUSINESS ETHICS
PhD in PHILOSOPHY
BELGIUM

GEORGES TOVSTIGA
STRATEGIC MANAGEMENT
PhD in ENGINEERING SCIENCES
CANADA, GERMANY

JOËLLE VANHAMME
MARKETING
PhD in MANAGEMENT SCIENCES
BELGIUM
“EDHEC EXECUTIVE MBA IS A LIFE CHANGING EXPERIENCE. The balance between academic and personal development is excellent and the EDHEC campus is a wonderful place to study.”

**Alexandre DELPIERRE**  
Sales & Engagement Director, PRODWARE

“THE EDHEC EXECUTIVE MBA PROGRAMME GAVE ME A SOLID FOUNDATION OF SKILLS by learning and discovering new concepts, including meeting new people with a diversity of experiences. As a strong believer of the business value of Information Technology, this has given me a deeper understanding of the ongoing Digital Transformation. The programme has been a real Transformation Experience as it did help me to make a successful career change!”

**Laurent KOCHANSKI**  
Juniper Networks, Inc.  
Key Accounts Manager, ORANGE
OUR CAMPUSES
EXCEPTIONAL LEARNING ENVIRONMENTS

IN THE HEART OF CENTRAL PARIS
Located between the Stock Exchange and the Opéra Garnier, in the prestigious Centorial building, the Campus is symbolic of EDHEC’s proximity to the business world.

A PRIVILEGED VENUE FOR EXECUTIVE EVENTS
The Paris Campus offers a premier venue for conferences, corporate events and business meetings.

2
Research centres, in Economics and Financial Analysis

125
events per year
AT THE HEART OF THE EURO-REGION
The Campus is located in the Lille Metropolitan Area in the heart of the Cross-Channel Euro-Region, a strategic area lying between Paris, London and Brussels. With seven ‘competitiveness clusters’, the region is regularly ranked among the most attractive in France.

AN INTERNATIONAL CAMPUS
Built on an exceptional 21-acre site, the EDHEC Campus in Lille meets the highest international and environmental standards, providing participants with superior pedagogical, sporting and hospitality facilities.

LILLE

1 hour from Paris and Brussels

35% international students
In a world where all certainties have dissolved, the role of a leader is to ask the right questions rather than give answers. Providing innovative learning experiences, high-level academic content as well as custom personal and professional development tools, our programmes enable you to comprehend business challenges, strengthen your leadership, and develop your employability... so you can carve your own path.

EDHEC Business school provides relevant and concrete responses to the new challenges facing companies and their managers.

**LEADING EXPERTISE IN EXECUTIVE EDUCATION**

EDHEC successfully collaborates with leading groups across the world. With its far reaching insights into the needs of business, EDHEC has developed a unique approach to courses for managers and business leaders in its extensive portfolio of MBA programmes, degree programmes in management, and certificate programmes tailored to the specific needs of business organisations.

**EXECUTIVE CONFERENCES AND EVENTS**

Numerous Executive conferences and events are organized for EMBA participants and alumni, bringing together CEOs, business leaders and EDHEC professors to gain in depth knowledge on key business issues.

**TRIPLE ACCREDITED BUSINESS SCHOOL**

With over 100 years of experience, EDHEC Business School ranks among the best European Business Schools. It was amongst the first institutions worldwide to be awarded the triple crown of accreditations by AACSB, EQUIS and the Association of MBAs.

“In a world where all certainties have dissolved, the role of a leader is to ask the right questions rather than give answers. Providing innovative learning experiences, high-level academic content as well as custom personal and professional development tools, our programmes enable you to comprehend business challenges, strengthen your leadership, and develop your employability... so you can carve your own path.”

**STÉPHANE CANONNE**

DIRECTOR, EDHEC EXECUTIVE EDUCATION & MBAs
ALUMNI COMMUNITY

EDHEC FOR LIFE

The EDHEC Alumni Association contributes to EDHEC’s reputation worldwide and enhances its relationship with the global business community. As an Executive MBA participant, you automatically become a full member of the EDHEC Alumni, an international community of active alumni with exceptional global connections.

◆ +46,000 ALUMNI AROUND THE WORLD TO STRENGTHEN YOUR NETWORK
EDHEC Alumni coordinates the different generations of alumni in order to develop professional and personal contacts. All of the members have the same vision to develop the network and contribute to the school’s reputation at local, regional and international level.

◆ 80 CLUBS IN MORE THAN 40 COUNTRIES
Coordinated by EDHEC Ambassadors, these clubs drive local networks through numerous professional and social events, all around the world.

◆ 500 EVENTS WORLDWIDE EVERY YEAR
EDHEC Alumni organises numerous events every year, creating strong ties between the different generations and extending the reach of the network to local decision-makers.

“EDHEC HELPED ME TO UNDERSTAND WHO I REALLY WAS AND WHAT I WOULD EXCEL AT IN LIFE. It helped me to make the right decisions. There’s an overall culture of agility at EDHEC; it really gave me the opportunity to make important decisions early in my life, decisions that still affect my life today.”

Michael BURKE
CEO of Louis Vuitton
ALL EDHEC PROGRAMMES

UNDERGRADUATE STUDIES

INTERNATIONAL BACHELOR in BUSINESS ADMINISTRATION
- Business Management
- Global Business in Nice / Los Angeles / Singapore or Hong Kong or Buenos Aires

BACHELOR of SCIENCE in BUSINESS MANAGEMENT

GRADUATE STUDIES

MASTER in MANAGEMENT
- Global Economic Transformation & Technology (GETT) in Paris / Seoul / Berkeley
- Financial Economics
- Business Management

LL.M. in LAW & TAX MANAGEMENT

MSc in CORPORATE FINANCE & BANKING
MSc in CREATIVE BUSINESS & SOCIAL INNOVATION
MSc in DATA ANALYTICS & ARTIFICIAL INTELLIGENCE
MSc in ENTREPRENEURSHIP & INNOVATION
MSc in FINANCE
MSc in FINANCIAL MARKETS
MSc in GLOBAL & SUSTAINABLE BUSINESS
MSc in INTERNATIONAL ACCOUNTING & FINANCE
MSc in MANAGEMENT STUDIES
MSc in MARKETING MANAGEMENT
MSc in RISK & FINANCE
MSc in STRATEGY, CONSULTING & DIGITAL TRANSFORMATION

POSTGRADUATE & EXECUTIVE EDUCATION

EXECUTIVE MBA

GLOBAL MBA

ADVANCED MANAGEMENT PROGRAMME (AMP)
MANAGEMENT DEVELOPMENT PROGRAMME (CSM)
GENERAL MANAGEMENT ACCELERATION PROGRAMME (GMAP)
CUSTOM PROGRAMMES
PhD in FINANCE

SUMMER PROGRAMMES

GLOBALISING EUROPE
LEISURE & LIFESTYLE
Our programme’s quality is based largely on the standard and diversity of our participants. We lay great emphasis on our discussions with you, to ensure that the programme matches your personal ambitions and career plan.

**SELECTION CRITERIA**
- Successful professional experience *(8 years recommended)*
- A bachelor degree or equivalent
- Proficiency in English

**APPLICATION PROCESS**
1. Initial discussions with the Admission Manager
2. Meeting with participants and alumni
3. Completion of the application form *(including two letters of recommendation)*
4. A face-to-face interview with a Faculty member
5. Decision from the Jury

**TUITION FEES**
- €43,000 excl. V.A.T.*
  *(including Global Business Trips)*
- Application Fees: €150

**FINANCIAL AIDS**
- Early bird: €3,800 reduction for all applications submitted before May 31st for September Intake and November 30th for March Intake
- Scholarships: there are 4 types of scholarships offering reductions of up to €8,500.

**ELIGIBLE CPF**
“Diplôme de l’EDHEC cadres dirigeants et entrepreneurs” (CPF) - Code 245001

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**YOUR CONTACTS**
EDHEC staff is committed to assisting you with your specific needs.
Mail: executive-mba@edhec.edu

**FRENCH ADMISSIONS**
**JULIE LE GOUËZ**
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